



Thomas Gille

Tom Gille has over 40 years of experience in commercial real estate. In 1996 he formed REAL Systems where he worked with management and service firms in the design and implementation of their strategic planning and performance improvement programs. In addition to his role as principal at REAL Systems, he was named Chief Operating Officer of CAC Real Estate Management Company in 2005. Prior to starting his own firm, Mr. Gille was Vice President of Asset Management at Catellus Development Corporation. His responsibilities included overseeing the property management and joint venture operations for the company's entire portfolio.

As a noted trainer, he has lectured on maximizing property operations, strategy development and risk management for individual clients as well as for industry organizations such as IFMA, BOMA, BOMI, CCIM, IREM, ULI, and NAIOP.

He is the author of numerous articles on negotiations, risk management, property operations and performance improvement. He is a licensed real estate broker and has also held positions as president of the Bay Area chapter of the Institute of Real Estate Management, director of the San Francisco Association of Realtors, director of the Building Owners and Managers Institute International (BOMI), and president of BOMA San Francisco and BOMA California. In 2012 he was elected into the inaugural class of BOMA Fellows.

Mr. Gille served for many years as an instructor at local colleges and universities in the San Francisco Bay area. He received a B.A. and M.A. in political science from San Francisco State University. His graduate study was in the field of constitutional law.